These loan programs are subject to change or cancellation without notice. Member FDIC.

## **American Savings Bank Consumer Loan Interest Rates**

As of: April 23, 2025

nterest During the Owner-Occupant (		ng the Draw Period/20-Year Repay	ment Period)				
Index <sup>2</sup>	Margin <sup>3</sup>	APR <sup>4</sup> (subject to 4.50% floor rate)	Minimum Line Amount	Maximum Line Amount	Monthly Payment Exa Draw Period <sup>5</sup>	mple based on APR Repayment Period <sup>7</sup>	
7.50%	0.00%	7.50%	\$10,000	\$1,000,000	\$62.50	\$41.93 - \$104.17	-
7.50%	0.50%	8.00%	\$10,000	\$1,000,000	\$66.67 \$41.94 - \$108.		-
7.50%	1.00%	8.50%	\$10,000	\$400,000	\$70.83	\$41.96 - \$112.50	-
		aw Period/20-Year Repayment Pe		9400,000	\$70.85	341.30 - 3112.30	_
110-1-681 1	interest burning the bi	aw renou, zo-rear kepayment re	-		Monthly Payment Exa	mple based on APR	
Index <sup>2</sup>	Margin <sup>3</sup>	APR <sup>4</sup> (subject to 4.50% floor rate)	Minimum Line Amount	Maximum Line Amount	Draw Period <sup>5</sup>	Repayment Period <sup>7</sup>	
7.50%	0.50%	8.00%	\$10,000	\$400,000	\$66.67	\$41.94 - \$108.33	-
7.50%	1.00%	8.50%	\$10,000	\$400,000	\$70.83	\$41.96 - \$112.50	-
7.50%	1.50%	9.00%	\$10,000	\$400,000	\$75.00	\$41.98 - \$116.67	
Principal + Interact	During the Draw Per	iod <sup>1</sup>		•			
		terest Draw Period/20-Year Repay	ment Period)				
Sumer-Occupant (		mple based on APR					
Index <sup>2</sup>	Margin <sup>3</sup>	APR <sup>4</sup> (subject to 4.50% floor rate)	Minimum Line Amount	Maximum Line Amount	Draw Period <sup>6</sup>	Repayment Period <sup>7</sup>	-
7.50%	0.00%	7.50%	\$10,000	\$1,000,000	\$64.96 - \$87.50	\$31.05 -\$77.14	-
7.50%	0.50%	8.00%	\$10,000	\$1,000,000	\$68.05 - \$91.67	\$31.06 -\$80.23	-
7.50%	1.00%	8.50%	\$10,000	\$400,000	\$71.15 - \$95.83	\$31.07 -\$83.31	-
nvestor (10-Year P	Principal + Interest Dra	aw Period/20-Year Repayment Pe	riod)				
		APR <sup>4</sup>	Minimum Line	Maximum Line	Monthly Payment Exa	mple based on APR	_
Index <sup>2</sup>	Margin <sup>3</sup>	(subject to 4.50% floor rate)	Amount	Amount	Draw Period <sup>6</sup>	Repayment Period <sup>7</sup>	
7.50%	0.50%	8.00%	\$10,000	\$400,000	\$68.05 - \$91.67	\$31.06 -\$80.23	
7.50%	1.00%	8.50%	\$10,000	\$400,000	\$71.15 - \$95.83	\$31.07 -\$83.31	_
7.50%	1.50%	9.00%	\$10,000	\$400,000	\$74.24 - \$100.00	\$31.09 -\$86.40	_
Promo Rates: Own	er-Occupant and Inve	estor					
Promo Availability	: April 16, 2024 - May	15, 2025					
Duration		APR	Minimum Line	Maximum Line	Monthly Payment E	xample based on Lowest	Rate <sup>10</sup>
(in months)		Option <sup>8</sup>	Amount	Amount <sup>9</sup>	Interest Only	Principa	l + Intei
Draw Period							
1 - 24 <sup>8</sup>		5.65%	\$10,000	\$1,000,000	\$47.08		5 - \$72.
25 12011	7.50%	18.00%	\$10,000	\$1,000,000	\$62.50	\$64.96	5 - \$82.
25 -120 <sup>11</sup>							
25-120 Repayment Period							

<sup>5</sup>During the 10-year Draw Period, monthly payments will be interest only; payment amounts shown are based on a \$10,000 balance for 30 days.

<sup>6</sup>During the 10-year Draw Period, monthly payments will be principal plus interest; payment amounts shown are based on a \$10,000 balance for 30 days.

<sup>7</sup>During the 20-year Repayment Period, monthly payments will be fixed principal (equal to 1/240th of the principal balance on the first day of the Repayment Period) plus interest; payment amounts shown are based on a \$10,000 balance for 30 days.

<sup>3</sup> Offer is a two-year promotion (Promotion Period): Annual Percentage Rate (APR) is 5.65% fixed for two years, from the date your new Equity Express<sup>5M</sup> (EEX) Home Equity Line of Credit (HELOC) account is opened. Offer is for a qualifying first or second lien request on an owner-occupant or investor applications received 4/16/2025 through 5/15/2025 that funds by 6/15/2025. Promotional rate require automatic ayment from an American Savings Bank (ASB) personal checking account and are subject to change or discontinuance without notice.

#### American Savings Bank Consumer Loan Interest Rates

#### As of: April 23, 2025

Cancellation of automatic payment anytime during the life of the loan may increase your rate to the current non-discounted rate. Offer is not available for properties listed for sale during the prior six months or t an ASB HELOC account secured by the subject property that was closed during the prior six months. If you have not closed your loan and a new promotion begins with a different rate, you may opt for the new promotion. After the Promotion Period ends, the interest rate is variable. Current variable rate effective1/1/2025 is 7.50% APR, and is subject to change monthly based on the highest Prime Rate published in the Wall Street Journal, plus a margin (subject to the floor rate of 4.50%, maximum APR is 18.00%).

- <sup>9</sup> Maximum line amount is based on Owner-Occupant with a margin of 0.00% or 0.50%
- <sup>10</sup> Monthly Payment Example is based on the lowest APR for that period and the Minimum Line Amount
- <sup>11</sup> APR during these months is variable and subject to the floor rate of 4.50% and a maximum of 18.00%

Bank will cover the following closing costs (fees) for line requsts up to \$400,000: flood certfication fee, title insurance, escrow fee, credit report, condo processing fee, mortgage recordation fee, notary, release of third-party mortgage and a property valuation fee. If a valuation of the property is not available, the current tax assessed value will be used; however, customer may request an appraisal at their own expense (estimated between \$500.00 - \$1,500.00). Properties held in trust will be charged a trust review cost and trust documentation preparation fee (estimated between \$130.89 to \$260.00). Line requests over \$400,000 require an appraisal report (estimated between \$500.00 to \$1,500.00). Line requests over \$400,000 are subject to all fees (estimated between \$200.00 and \$1,800.00). All costs are approximations; contact us regarding your specific situation. Account has a 10-year draw period (with interest only payments) followed by a 20-year repayment period (with principal and interest payments). A \$500.00 fee will be assessed if account is closed within the first three (3) years. This fee will not be charged if: [i] your line is \$25,000 or less, [ii] you sell your home, or [iii] in the event of an American Savings Bank refinance. Must be secured by fee simple property located in the State of Hawaii only. Homeowner's and hurricane insurance required; flood insurance required if property is located in a special flood hazard area. No grace period for credit card transactions; finance charge accrue from the date of transaction. Other terms, conditions and certain restrictions may apply. An annual fee (\$50.00) is assessed on your first periodic statement and annually at loan anniversary during the draw period (this fee may be waived with automatic payment from a Kalo Deluxe Checking or Private Banking Checking account which must be set up by loan signing. Please see the Personal Deposit Account Terms and Conditions for other terms, conditions and fees for Kalo Checking accounts.)

# **Fixed Rate Equity Loan Options**

Owner-Occupa	nt and Investor						
Duration			Minimum Loan	Maximum Loan	Monthly Minimum Payment Example based on A.P.R.		
		APR <sup>1</sup>	Amount	Amount	Minimum Loan Amount	Maximum Loan Amount	
(in months)			Amount	Amount	Payment	Payment	
36		7.00%	\$10,000	\$750,000	\$308.77	\$23,157.82	
60		7.00%	\$10,000	\$750,000	\$198.01	\$14,850.90	
84		7.75%	\$10,000	\$750,000	\$154.62	\$11,596.46	
120		8.25%	\$10,000	\$750,000	\$122.65	\$9,198.95	
180		9.00%	\$10,000	\$750,000	\$101.43	\$7,607.00	
240		9.25%	\$10,000	\$750,000	\$91.59	\$6,869.00	
Promo Rates <sup>1</sup> : (	Owner-Occupant and Investo	or					
Promo Availabi	lity: April 16, 2025 - May 15,	2025					
Duration		APR	Minimum Loan	Maximum Loan	Monthly Minimum Payment Examp	ole based on Promo A.P.R.	
(in months)		Range <sup>2</sup>	Amount	Amount	Minimum Loan Amount	Maximum Loan Amount	
120		5.99%	\$10,000	\$750,000	\$110.97	\$8,322.77	

<sup>1</sup> Rates are based on the term being requested. You may contact any of our branches for prevailing rates. Option is a feature of Equity Express Home Equity Line of Credit. Subject to 1) No default exists on credit line, 2) No more than five fixed rate equity loans in effect after establishing current fixed rate equity loan, and 3) Minimum balance required to lock based on loan term selected. Option must be exercised during the draw period only. Subject to a floor rate of 4.75%.

<sup>2</sup>The promotional rates apply to up to five Fixed Rate Equity Loan Options (FRELO) from the variable rate portion of the HELOC, and are available to existing and to new owner-occupant and investor EEX accounts with an advance on the line of at least the minimum loan amount; and automatic payment from an American Savings Bank personal checking account.

## American Savings Bank Consumer Loan Interest Rates

## As of: April 23, 2025

nsecured Loan										
Loan Term (in months)		APR <sup>1</sup> Range		Best APR	Minimum Loan Amount	Maximum Loan Amount	Monthly Payn based on Minimum Loan Amount	Best APR Maximum		
48	9.49%	to	23.49%	9.49%	\$2,500	\$50,000	\$62.80	\$1,255.92		

<sup>1</sup>Annual Percentage Rate (APR) effective as of date above. APR for qualified borrower(s) will be based on their creditworthiness.
<sup>2</sup>Payment example is monthly principal and interest payments.

Preferred C	referred CreditLine <sup>™</sup> Overdraft Protection Line of Credit								
Revolving Line	e								
APR <sup>1</sup>	Minimum Line Amount	Maximum Line Amount	Monthly Payment Example <sup>2</sup> based on APR Minimum Line Amount Amount						
18.00%	\$500	\$15,000	\$32.40 \$971.92						

<sup>1</sup>Current Annual Percentage Rate (APR) effective as of date above.

<sup>2</sup>Payment example is principal plus interest based on average daily balance for a 30-day period (5% of principal balance plus finance charge).

Secured Savings Loan										
Personal Loan secured by Personal Savings Account										
Security	Loan Term	Deposit	Margin <sup>2</sup>	Loan	Monthly Payment Example					
Security	(in months)	(in months) APY <sup>1</sup>			based on \$5,000 and maximum loan term					
Statement Savings Account	60	0.020%	2.50%	2.520%	\$88.78					

<sup>1</sup>Annual Percentage Yield (APY) effective as of date above.

<sup>2</sup>Margin is the amount we add to the Savings APY to determine your loan APR.

<sup>3</sup>Annual Percentage Rate (APR) effective as of date above.

Loan-to-value ratio may not exceed 90% of available balance.

Clean	Clean Energy Loan (participating contractors only)																						
Unsecured Loan, 12-Month Initial 0.00% Period followed by a 6-Month Interest-Only Period then a 102-Month Principal and Interest Term																							
	1	Interest Only		Principal and Interest							Payment Example <sup>1</sup>												
Initial Period <sup>1</sup>	Period <sup>1</sup>			Per	iod <sup>1</sup>				Minimum	Maximum	(based on a loan amount of \$55,000 and lowe		lowest APR <sup>2</sup> )										
		Rate Mo	los Rate Mos	os Rate M							APR <sup>2</sup>	Total Term	Loan	Loan	Pmt Period	Pmt Period	Pmt Period						
Rate	Mos				Rate	Rate	Rate	Rate Mos	ate Mos	Rate Mos	Rate Mos	Rate Mos	Rate Mos	Rate Mos	Rate Mos	Rate Mos	Rate Mos Rate <sup>2</sup> Mos		Term	Amount <sup>1</sup>	Amount <sup>1</sup>	1 to 12	13 to 18
													Amount	Amount	Amount								
0.00%	12	5.50%	6	9.99%	or	11.99%	102	7.62% or 8.99%	120	\$1,500	\$70,000	\$0.00	\$252.08	\$802.28									

<sup>1</sup>Initial term features a promotional interest rate of 0.00% with no accrued interest during the initial term and no monthly payments for the first twelve months followed by interest-only monthly payments equal to 5.50% in month 13 through 18. After the initial period ends, the balance will automatically convert to a fully amortized 102-month term with principal and interest payments due monthly based on the interest rate set at loan closing. Loan amounts from \$1,500 to \$70,000. 50% of the loan amount is disbursed to the borrower's ASB checking account and 50% of the loan amount is disbursed to the participating PV contractor at loan closing. Loan purpose is to purchase and install solar water heater or photovoltaic (PV) system on a residential unit (the "system"). Protase contract must be from an ASB participating contractor only. ASB does not perform due diligence or make representations or warranties on third parties or the system. Borrowers should take reasonable steps to review third party and the system.

<sup>2</sup>Interest rate for qualified borrower(s) will be based on their creditworthiness.